



CANNON BUILDING
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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING NOTICE:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Thursday November 4, 2010 at 9:30 a.m.
PLACE:	Division of Professional Regulation 861 Silver Lake Boulevard, Cannon Building Second Floor Conference Room A Dover, Delaware

AGENDA

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – October 7, 2010
- 3.0 Unfinished Business
 - 3.1 Discussion Regarding the Revisions of the CE Requirements from the Subcommittee Meeting
 - 3.2 Review Draft Regarding Proposed Changes to CE Requirements for First Time Salespersons
 - 3.3 Discussion Regarding the Revisions of the Broker's Core Course from the Subcommittee Meeting
 - 3.4 CE Audit Review
- 4.0 New Business
 - 4.1 Review of Letters of Intent and Course Evaluations
 - 4.2 Review of Course Provider Applications
 - 4.2.1 Course Provider: Long & Foster
 - 4.2.1.1 Course Title: Social Networking for Real Estate Professionals
 - Credit Hours: 3.0
 - 4.2.2 Course Provider: Sussex County Association of REALTORS
 - 4.2.2.1 Course Title: First Time Home Buyer Financing Programs
 - Credit Hours: 3.0

4.2.3 Course Provider: The CE Shop, Inc.

4.2.3.1	Course Title:	Basic of Real Estate Taxation
	Credit Hours:	6.0
4.2.3.2	Course Title:	Breaking Barriers: Fair Housing
	Credit Hours:	3.0
4.2.3.3	Course Title:	Cracking the Code of Ethics
	Credit Hours:	3.0
4.2.3.4	Course Title:	Diversity: Your Kaleidoscope of Clients
	Credit Hours:	3.0
4.2.3.5	Course Title:	Foundations of Real Estate Finance
	Credit Hours:	6.0
4.2.3.6	Course Title:	From Contract to Keys: The Mortgage Process
	Credit Hours:	6.0
4.2.3.7	Course Title:	Keeping it Honest: Understanding Real Estate & Mortgage Fraud
	Credit Hours:	3.0
4.2.3.8	Course Title:	Real Estate Appraisal for Agents
	Credit Hours:	6.0
4.2.3.9	Course Title:	Real Estate Technology: The Professional's Guide to Success
	Credit Hours:	3.0
4.2.3.10	Course Title:	Selling to Your Sphere of Influence
	Credit Hours:	3.0
4.2.3.11	Course Title:	Title & Escrow: Two Families, One Transaction
	Credit Hours:	3.0

4.2.4 Course Provider: The Frederick Academy of Real Estate

4.2.4.1	Course Title:	Legislative Updates 2010
	Credit Hours:	3.0
4.2.4.2	Course Title:	ADA & Fair Housing
	Credit Hours:	3.0
4.2.4.3	Course Title:	Ethics in Real Estate
	Credit Hours:	3.0
4.2.4.4	Course Title:	Tax Free Exchanges
	Credit Hours:	3.0

4.2.5 Course Provider: Eric Braunstein

4.2.5.1	Course Title:	Quadrennial Code of Ethics, Agent Etiquette
	Credit Hours:	3.0

4.3 Review of Instructor Applications

4.3.1 Diane Mosley

Continuing Education: Salesperson Core Course/Broker Core Course/Delaware Real Estate Commission Property Management Courses/Professional Enhancement: Professional Standards/Ethics/NAR Ethics
Broker's Course: Ethics

4.3.2 Michael McAllister

Continuing Education: Legislative Update/ Professional Enhancement: Taxation/Finance/Appraisal/Marketing/Consumer Protection/Legal Aspects/FH Law/RE Ethics/Diversity/Technology/Business Planning/Title & Escrow/Short Sales/HUD Homes/Mortgages

4.3.3

Eric Braunstein

Continuing Education: Legislative Update/Salesperson Course
Course/Code of Ethics
Broker's Course: Ethics

5.0 Correspondence

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting –December 2, 2010

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.